# **United Knowledge**

# Team Coaching for Managers

\*1 Additional Seat Free for each Participant Registered before 18 Jun 09

The outcome of this course is to impart to the Managers the skills to facilitate greater creativity, productivity and motivation in the team. The aim is also to encourage the teams in the development and long-term mastery of key areas of the Corporation's vision and mission.

The program is designed to be very functional to a Corporation's core aims. In other words, topics being addressed can be used to focus powerfully on current team projects and questions. At all stages we will focus on the management and leadership benefits in using a coaching style of team management. There will be clear metrics developed for the assessment of gains accomplished.

Dr Marilyn Atkinson, PhD. President, Erikson College International Vancouver, Canada

## Seminar Speaker

**Dr Marilyn Atkinson,** Ph.D., a Vancouver-based coach, is President of Erickson College International. Marilyn is a coaching visionary, a leader and an author. Known around the world for her sparkling presence and powerful teaching, she is an innovator with impact.

Through her work in developing coaches and coach trainers throughout North America and Europe, over 5000 coaches have been trained in the last eight years in *The Art and Science of Coaching*. Her programs have been used to instigate brand new policies in the field of education, social work and drug and alcohol treatment. She has led various types of corporate and leadership training technologies.

### **Workshop Content**

**Rapport:** Developing skills for using basic physiological and language cues to build an understanding and connection between both the team members and also, if required, with the Corporation's customers.

Action Contracts: The ability to clearly request and specify what is required to develop specific team agreements around a project in such a way that results will be produced.

Clear Coaching Mandates and Ethics: An understanding of what is and what is not appropriate in any specific coaching relationship, including specifics about effective responsibilities.

Managing Accountabilities: The Managerial Coaches in Corporations will be trained towards facilitating ongoing feedback loops, learning loops, and accountability skill sets with the professionals and employees that they

**Use Dialogue:** The Managerial Coaches will be trained to use skillful dialogue processes. In so doing they will learn how to handle conflict, and specify levels and kinds of communication within teams and personal relationships in such a way that the Corporation is respected, boundaries are respected, and individuals are respected.

Learn various Team Coaching formats: Skillful practice with team coaching sessions, as well as one-on-one coaching, both onsite or in group telephone conversations makes it easier working with managers from different sites.

**Inspiring Creativity**: The Managerial Coaches in Corporations will practice inspiring creativity in the team relationship and in the individual so that people really engage in the long-term team development process.

**Brand and Theme Development:** Managerial Coaches will learn to use the power of designing skillful corporate stories, values, and team mission, and link all to a far reaching awareness of the shared vision of the Corporation.

### **Seminar Details**

Seminar : 25-26 Jun 09 Thur-Fri
Fee : \*S\$980 per participant

Includes: Lunches, Snacks and Seminar Coursebook

Time/Venue: 9.30am to 5pm, Venue: MIS Building (Raeburn Road)

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All Early Birds: 2 Free Talk Tickets (Worth \$50 each) Plus
1 Inspiration CD: Printer-Ready Posters, Screensavers Quotes, Articles, etc.
\$60 Book Voucher and 24 A5-Posters for FIRST 20 Paid Registrations
\$30 Book Voucher for NEXT 50 Registrations

Contact United Knowledge Pte Ltd Tel: 6546 5801 or admin@uknowledge.com

www.uknowledge.com

### Registration Form

Kindly register and confirm us for the Seminar :

Name	Designation	Handphone/DID	

eMail your Info or Mail Your Registration Form together with Cheque to:
United Knowledge Pte Ltd, 23 Loyang View Singapore 507247.
Payment can also be done through many Government Giro arrangement or MOE-IFAAS.

Company :				
Address :			S(	)
Contact Person: Mr /	Ms		Dept :	
Tel :	Fax :	_ Email : _		
Amount: S\$	xseats =	S\$	NO GST	Required.
Bank :	Cheque/TT NO		Cheque Dated:	1 1

Registration can only be Confirmed Upon Full Payment.
No Cancellation is allowed. Substitute Participant will be accepted.
United Knowledge reserves the rights to change the date/timing/content/location etc.